

Lincolnshire County Council Libraries Procurement

Recommendation to Award a Contract to
Greenwich Leisure Limited

‘Open Session’

1st December 2015
Draft V0.1

Project Deliverables

Commissioning objectives

- Deliver an affordable solution providing excellent value for money
- Deliver more flexible and innovative services
- Improve overall performance
- Thriving community hubs
- Transparency around pricing, cost, service and performance
- Deliver social value

Key Drivers

- Affordability
- Savings
- Improved Service

Evaluation Summary

**6 Bidders
submitted a
PQQ**

**Compass Point
Business Services**

GLL

**Leisure in the
Community**

Lincs Inspire

Vision

Vivacity

**Top 3 Bidders
from PQQ Evaluation
submitted a
Detailed Solution and
were invited to tender**

GLL

Vision

Vivacity

**Preferred Bidder
from Evaluation of
Final Tender**

GLL

Evaluation Weighting for Final Tender

Criteria	Weighting (%)	Sub Criteria	Weighting (%)
Service Delivery	50	Transition	7.5
		Operations	30
		Innovation	5
		Social Value	7.5
Financial	40	Affordability and Pricing	38
		Lowest Price	2
Legal and Commercial	10	Risk Allocation and Commercial Terms	10

Services will be improved by...

- Service delivery underpinned by a Quality Management System so that staff are supported in their dealings with the public
- Proactive marketing - including social media activities
- Encouragement of local library initiatives to take up opportunities to be a focal point of the local community
- Additional and more consistent engagement of volunteers in delivery of services
- Potential for a more streamlined, and customer friendly IMT system
Access to a highly specialised team of expert librarians from the national team
- Dedicated management resource to support community hubs over the life of the contract
- Commitment to offer support to hubs to mirror activities being delivered in core libraries

Social Value

- The award of the contract will achieve increased social value to that offered by the current in-house provision. The details are set out in Appendix 5
- GLL have successfully gained ISO14001 and EMAS accreditation for environmental management and have also received a Carbon Trust award for reducing their carbon emissions
- A number of activities and programmes will be delivered that will aid the Council in achieving the objectives of the Health and Wellbeing Strategy
- Some of the social value benefits being proposed will serve to increase opportunities and aspirations for young people.
- The proposed contract will see a company enter the Lincolnshire economy, thus helping to maintain local jobs and creating the potential for further employment which would tackle social determinants of ill health
- The innovation identified will add activities directly relevant to health choices and add additional outlets to address the underlying determinants of health such as aspiration and educational attainment.
- GLL agree to improve the service's performance year on year on key matters such as stock issues, number of visitors and increasing hours of Community Use, which will increase social value